

XPANSE, INC.

XPANSE, INC. Service Defined

Capability Statement

Company Overview

XPANSE, a certified Service-Disabled Veteran-Owned Small Business, providing acquisition consulting and contract advisory services to Small Businesses operating in the federal marketplace.

Headquarters in Huntsville, Alabama, **XPANSE** supports organizations seeking to strengthen proposal competitiveness, enhance pricing discipline, and align operations with federal procurement requirements.

Our advisory services are structured to improve acquisition outcomes while reducing regulatory and performance risk.

DIFFERENTIATORS

XPANSE is led by a former U.S. Army senior acquisition manager who served as:

- Alternate Principal Assistant Responsible for Contracting (PARC)
- Deputy Director of Contracting
- Director of Acquisition Management
- Source Selection Authority

Leadership responsibilities included:

- Oversight of approximately \$3B in annual obligations
- Management of \$15B+ in active contracts
- Supervision of large acquisition organizations
- Pricing, compliance, and policy oversight authority

Our advisory perspective is informed by direct federal procurement leadership experience.

Contact

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Company Data

Legal Name: XPANSE, Inc.

Founded: 2014

Certification: Service-Disabled Veteran-Owned Small Business

UEI: D63EJYBL5LJ5

DUNS: 079379775

NAICS: 541611, 561110, 611430, 541511, 541512

Core Competencies

Acquisition Strategy & Advisory

- Acquisition Planning and Structuring
- FAR/DFARS compliance guidance
- Contract lifecycle advisory
- Policy and oversight alignment
- Procurement risk identification

Capture & Proposal Support

- Capture Planning
- Bid/no-bid analysis
- Proposal review and compliance assessment
- Evaluation criteria alignment
- Negotiation posture development

Cost & Price Strategy

- Cost realism preparation
- Pricing structure review
- Indirect rate guidance
- Profit strategy alignment
- Negotiation posture development

Small Business Federal Readiness

- Capability Statement Refinement
- NAICS Positioning Strategy
- SDVOSB Alignment
- Teaming and subcontract strategy
- Federal growth planning

Clients

Alabama A&M University

AIT Services Group

AMG Engineering and Machining

Bid Designs

Cardinal Enterprises

Group DIT (now Clango)

Insuvi Inc

Morris Allen & Associates

StarMark Partners

Visionary Engineering and Services

and a wide network of consulting associates.